# F I N A N C E

# **Funds Investor Call**

15<sup>th</sup> May 2025

### Cash Growth Income Save Im





## Agenda

1. Welcome note from the Chairman

Cash Growth Income Save

- 2. iTrust Background
- 3. Industry Overview
- 4. iFunds
- 5. How to Use the Portal
- 6. Q & A



# About Us

iTrust Finance Limited is a Tier 2 financial services provider regulated by Bank of Tanzania. Founded in October 2013, the company underwent a name change to iTrust Finance Limited in January 2023.

#### **Dealing & Brokerage**

As a DSE licensed stockbroker, iTrust enables local and foreign clients to buy and sell shares of companies listed in DSE and trade bonds.

#### **Fund Management**

As a CMSA approved fund manager, iTrust currently runs five public mutual funds.

#### **Transaction Advisory**

We assist clients in raising finance via debt (both private and public issuances) or via equity options (rights issue among others).

#### **Securities Based** Lending (SBL)

We offer lending to clients against financial securities (Bonds, Funds and Shares) through our product, iLoans.

#### Imaan

Our Islamic arm offering shariah compliant lending and products, particularly, Sukuk Bonds.





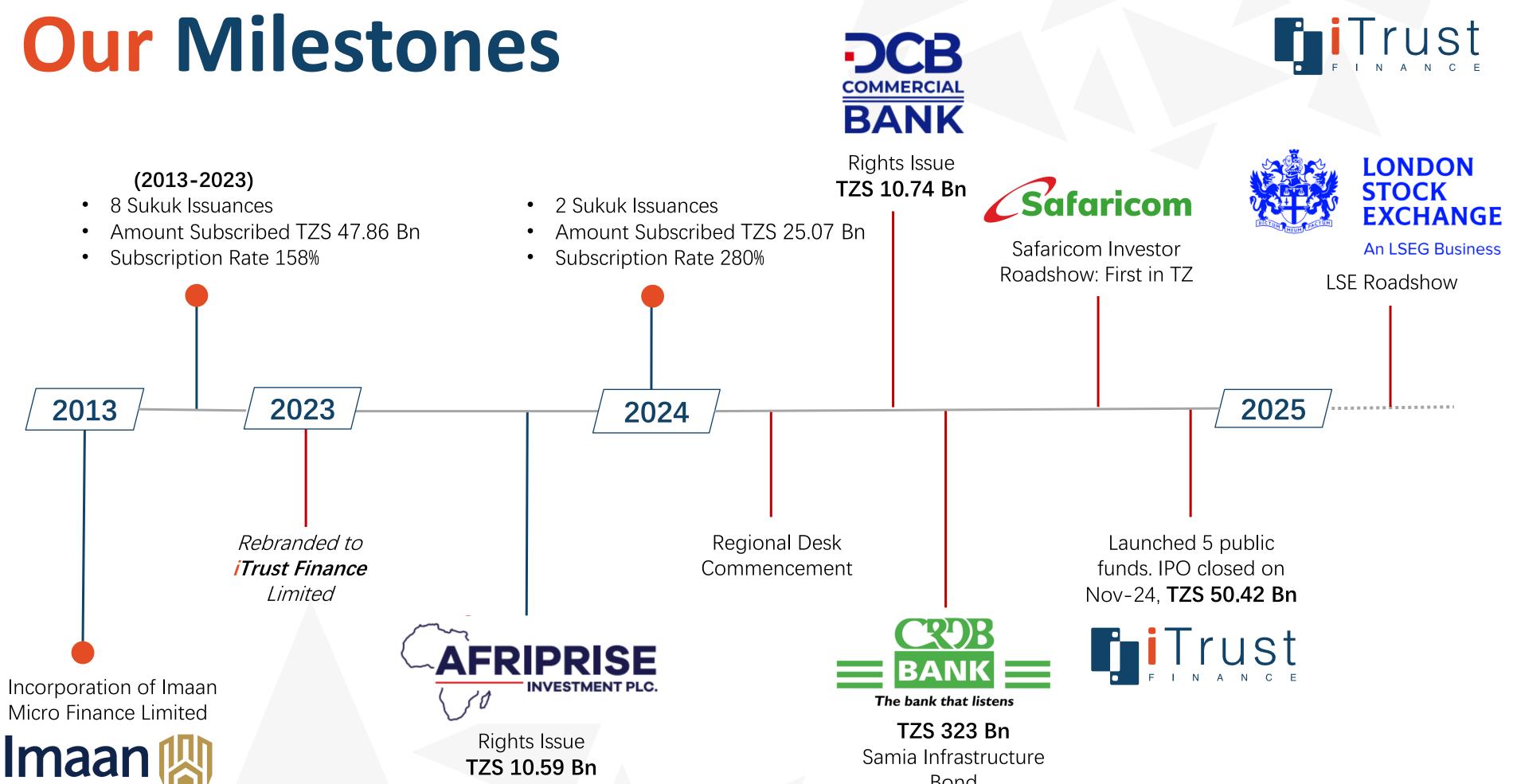






# **Our Milestones**





Bond

### **iFunds Background**

#### **IPO Performance**

iTrust was the only fund manager to launch a total of **5 funds** at one go, all managed to oversubscribe. **Initial Public Offecing period:** 4<sup>th</sup> November 2024 – 2<sup>nd</sup> December 2024

Launch Date: 3<sup>rd</sup> December 2024

	<b>i</b> Cash ₅sh	<b>Growth</b>	<b>I</b> ncome	<b>S</b> ave	Imaan 📳	Total
Total Initial Amount Offered (BLN)	10.00	10.00	10.00	2.00	5.00	37.00
<b>Total Applications Received (BLN)</b>	12.80	17.81	11.62	2.81	5.39	50.42
Total Amount Accepted (BLN)	12.80	17.81	11.62	2.81	5.39	50.42
Subscription Rate (%)	<b>128%</b>	178%	116%	<b>140</b> %	<b>108</b> %	<b>136</b> %



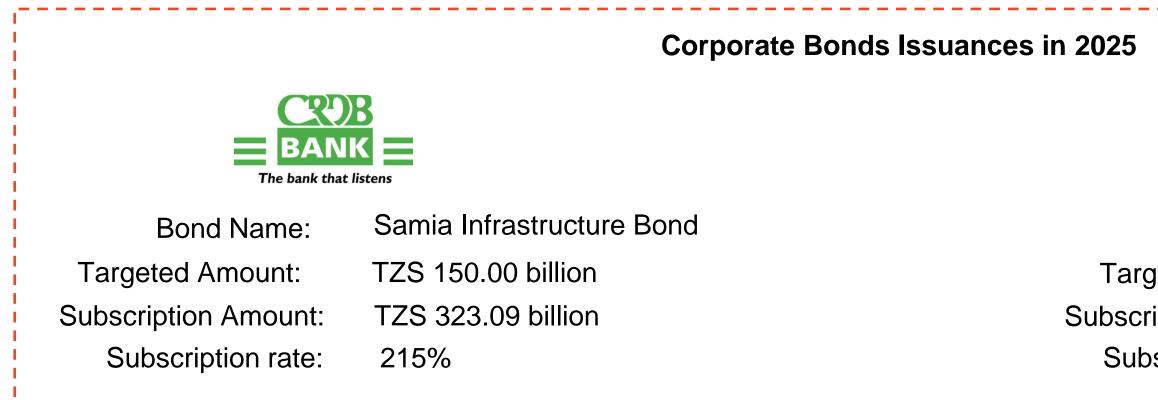
# F I N A N C E

**Market Overview** 



## **Bond Market**

- The Bank of Tanzania introduced a market-aligned system for Treasury bond coupon rates starting January 2025 (2<sup>nd</sup> half of FY 2024/2025). The new approach replaced the static fixed-rate system, ensuring rates reflect prevailing market conditions.
- The changes aimed to; Enhance liquidity, Improve price discovery and Foster efficiency in Tanzania's financial markets.
- For the 2<sup>nd</sup> half of FY 2024/2025, BOT issued and re-opened Treasury Bonds with maturities of 2years, 5years, 10years, 15years, 20 years and 25years.
- From Jan 2025 to date the following bonds have been issued;
  - 2years-2 bonds, 5years-1 bond, 10years-2 bonds, 15years-1 bond, 20year-2 bonds, 25years-2 bonds.
  - The total amount collected so far for the FY 2024/25 has been TZS 4.12 Tn





Bond Name: Targeted Amount: Subscription Amount: Subscription rate:

Zanzibar Sukuk TZS 300.00 billion TZS 381.38 billion 127.27%

# **Equity Market**

- The Dar es Salaam Stock Exchange has a total of 28 listed stocks. It hosts a mix of domestic and cross-listed companies, with sectors including banking, manufacturing, agriculture, and telecommunications.
- Key indices include the All-Share Index (DSEI) and the Tanzania Share Index (TSI), tracking overall and local company performance, respectively.
  - Total Market Cap: TZS 19.63 Tn
  - Domestic Market Cap: TZS 13.27 Tn

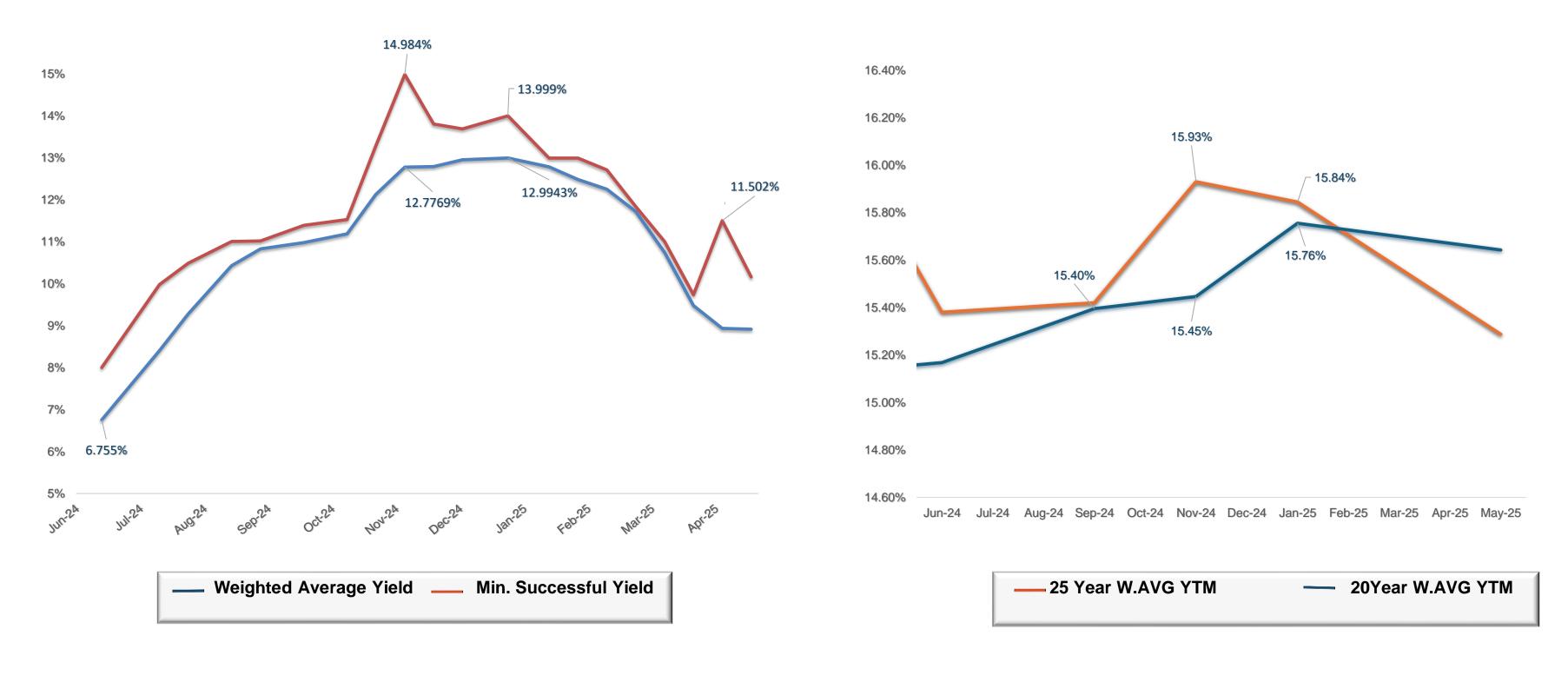
Counter	Price as of 1 <sup>st</sup> Jan 2025 (TZS)	Price as of 14 <sup>th</sup> May 2025 (TZS)	Price Change (%)
CRDB Bank PLC	670	790	17.9%
NMB Bank PLC	5,350	6,000	12.1%
TPCC	3,600	5,500	52.8%
AFRIPRISE	220	280	27.3%

#### Best Performing Stocks as of May 2025

Dividend Declared		
		Div Growth
CRDB Bank PLC	TZS 65	30%
NMB Bank PLC	TZS 428.85	19%
TPCC	TZS 600	54%
ТСС	TZS 850	15%

### **Interest Rate Movement**

364-Days T-Bills FY 2024/2025



#### 20 & 25 Year T-Bond FY 2024/2025

# F I N A N C E

**i**Funds









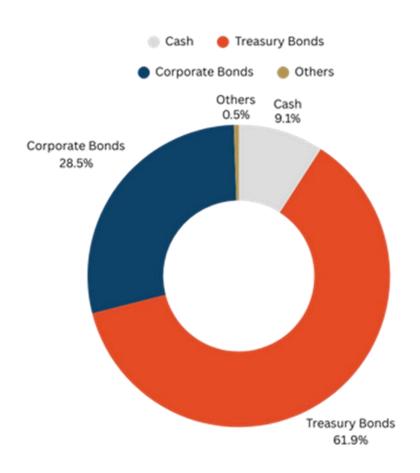
\*Fund performance from inception till the end of April

#### **FUND OBJECTIVE**

iCash fund invests in a range of money market instruments such as Treasury Bills, Call Deposits, as well as short-term Treasury Bonds and Corporate Bonds. The fund can be recommended to clients with a low-risk appetite, who wish to sustain their wealth over a short period of time.

Fund Type: Money Market Fund Minimum Investment: 100,000 Subsequent Investments: 10,000 Exit Fee: 0% Benchmark: 364- Day Treasury-Bill Rate

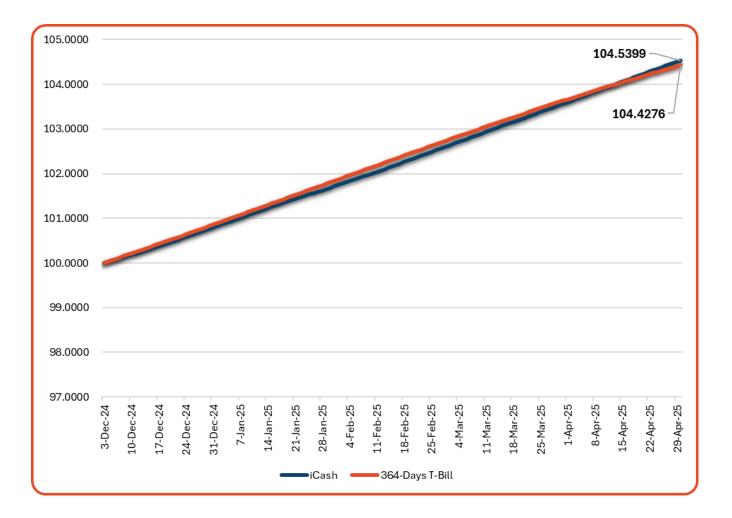
#### ASSET ALLOCATION



A majority of iCash Fund is allocated to short- term and medium-term Treasury Bonds, with a portion of the asset allocation placed with high quality corporate bonds.

Disclaimer: iCash fund is registered and regulated by CMSA. The funds do not provide any guarantee with respect to the capital or returns of the portfolio.





	Fund	Benchmark
Since Inception (Unannualized)	4.54%	4.43%
Since Inception (Annualized)	11.20%	10.92%
Year to Date (Unannualized)	3.71%	3.54%
Year to Date (Annualized)	11.30%	10.76%

### Growth





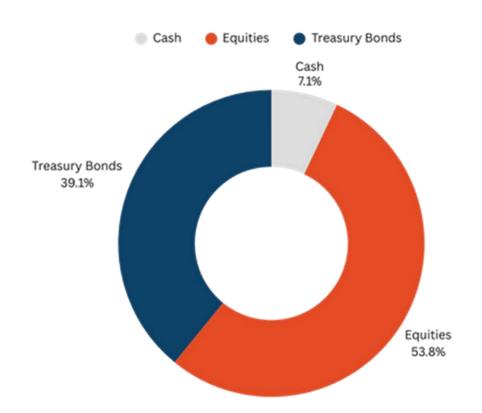
\*Fund performance from inception till the end of April

#### **FUND OBJECTIVE**

iGrowth fund is a balanced fund, investing in a wide array of financial instruments such as longterm treasury bonds as well as listed equities. The fund can be recommended to clients with a moderate risk appetite, who wish to grow their wealth over a long period of time.

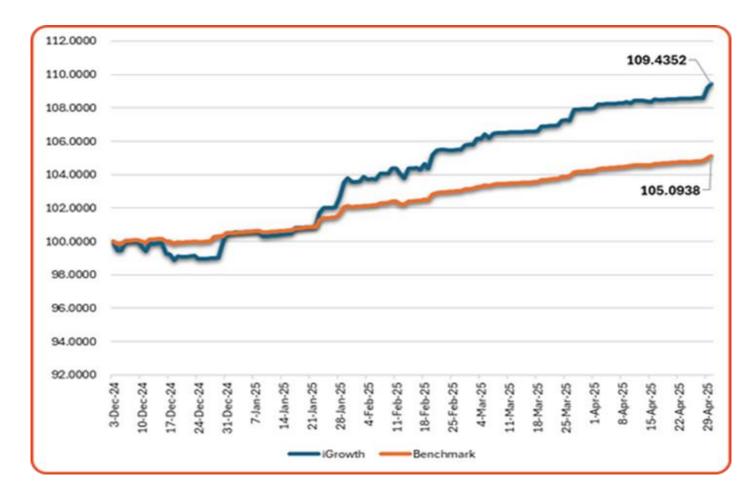
Fund Type: Balanced Fund
Minimum Investment: 100,000
Subsequent Investments: 10,000
Exit Fee: 1%
Benchmark: Composite of the 5 Year Treasury
Bond and TSI Index

#### **ASSET ALLOCATION**



iGrowth Fund invests in some of the blue-chip stocks on the market such as CRDB, the success of iGrowth can be attributed to their stellar performance over the last year.

Disclaimer: iGrowth fund is registered and regulated by CMSA. The funds do not provide any guarantee with respect to the capital or returns of the portfolio.



	Fund	Benchmark
Since Inception (Unannualized)	9.44%	5.09%
Since Inception (Annualized)	23.27%	12.56%
Year to Date (Unannualized)	8.94%	4.58%
Year to Date (Annualized)	27.19%	13.94%







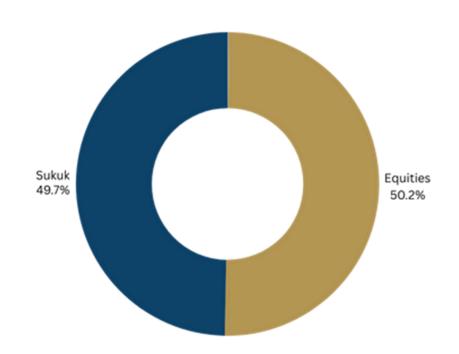
\*Fund performance from inception till the end of April

#### **FUND OBJECTIVE**

This fund holds investments in a Shariah Compliant portfolio of securities. Imaan Fund provides its unit holders with a steady income and potential for capital appreciation in the longer term by investing in SUKUK bonds and shariah compliant equities.

Fund Type: Shariah Compliant Fund
Minimum Investment: 100,000
Subsequent Investments: 10,000
Exit Fee: 1%
Benchmark: Islamic windows/banks Fixed Deposit
Rate

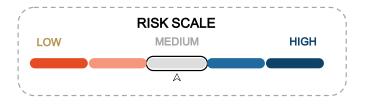
#### ASSET ALLOCATION

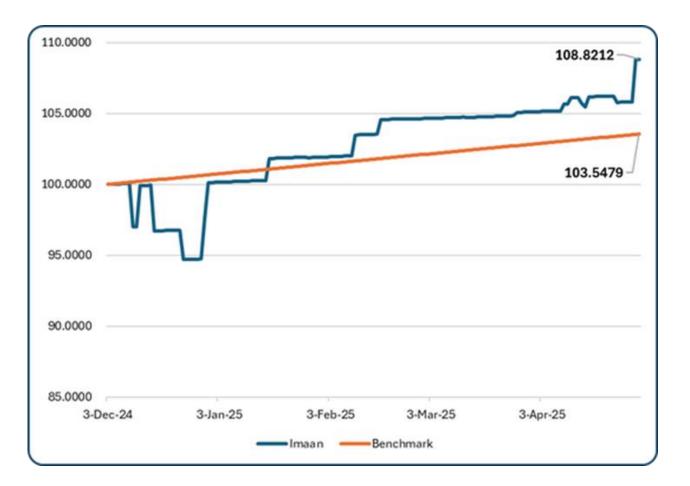


Imaan fund invests in equities such as Twiga Cement that uphold the shariah practices. These investments are reviewed by the Shariah Board.

A portion of the investments have been placed in the first ever Zanzibar SUKUK issuance.

Disclaimer: Imaan fund is registered and regulated by CMSA. The funds do not provide any guarantee with respect to the capital or returns of the portfolio.





	Fund	Benchmark
Since Inception (Unannualized)	8.82%	3.55%
Since Inception (Annualized)	21.75%	8.75%
Year to Date (Unannualized)	8.70%	2.86%
Year to Date (Annualized)	26.45%	8.69%



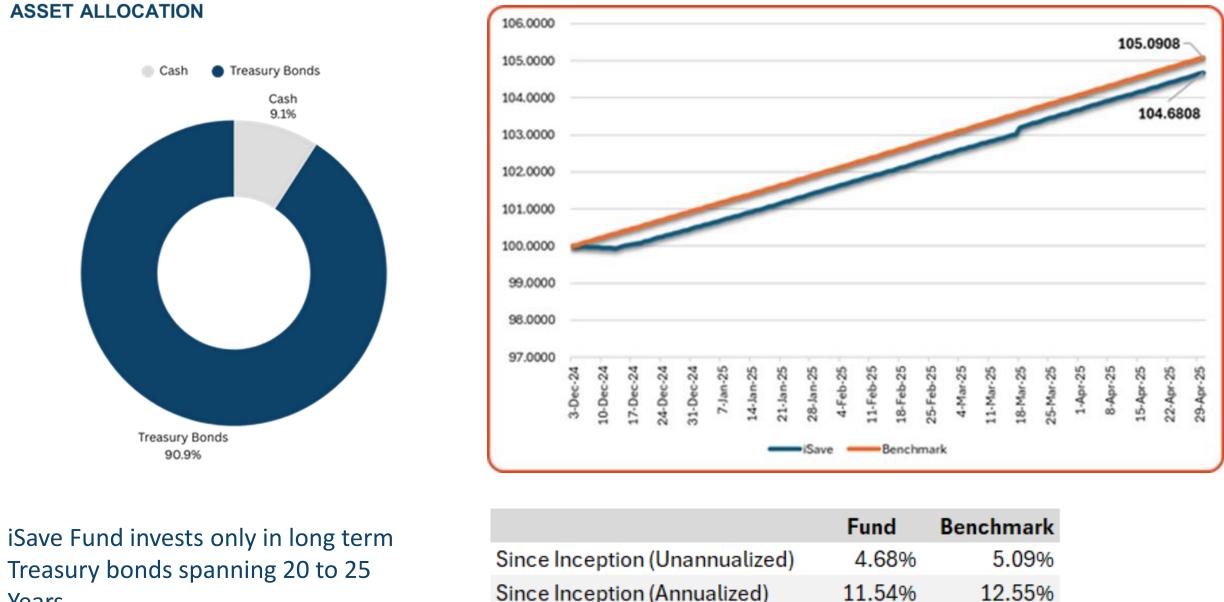


\*Fund performance from inception till the end of April

#### **FUND OBJECTIVE**

iSave Fund is a fixed income fund, investing in a well-diversified portfolio of long-term Treasury Bonds. The fund can be recommended to clients with a low-risk appetite who wish to grow their wealth at a steady rate over a long period of time.

Fund Type: Fixed Income Fund Minimum Investment: 100,000 Subsequent Investments: 10,000 **Exit Fee:** 1% Benchmark: 10 Year Treasury Bond

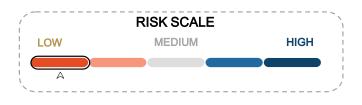


NAV

104.6808

+4.68%

Years.



	Fund	Benchmark
Since Inception (Unannualized)	4.68%	5.09%
Since Inception (Annualized)	11.54%	12.55%
Year to Date (Unannualized)	4.19%	4.11%
Year to Date (Annualized)	12.73%	12.51%





NAV 105.1686 S +5.17%

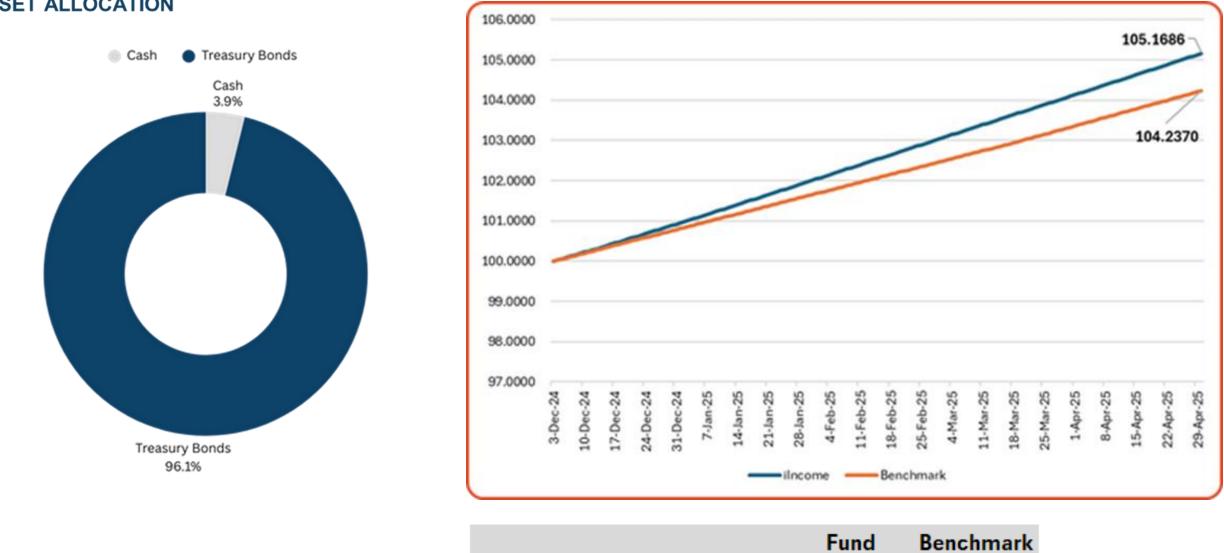
\*Fund performance from inception till the end of April

#### **FUND OBJECTIVE**

ilncome Fund is a fixed income fund, investing in a well-diversified portfolio of long-term and medium- term Treasury Bonds. The fund can be recommended to clients with a low-risk appetite who wish to grow their wealth at a steady rate over a long period of time.

Fund Type: Fixed Income Fund Minimum Investment: 10,000,000 Subsequent Investments: 100,000 **Exit Fee:** 1% Benchmark: 5 Year Treasury Bond

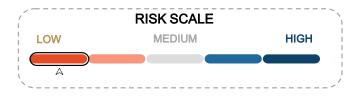
#### **ASSET ALLOCATION**



ilncome Fund invests in medium-term and long-term Treasury bonds spanning 10 to 25 Years.

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Disclaimer: ilncome fund is registered and regulated by CMSA. The funds do not provide any guarantee with respect to the capital or returns of the portfolio.



	Fund	Benchmark
e Inception (Unannualized)	5.17%	4.24%
e Inception (Annualized)	12.75%	10.45%
to Date (Unannualized)	4.21%	3.43%
to <mark>Date (Annualized</mark> )	12.81%	10.42%



#### **INCOME MONTHLY PAYOUT**

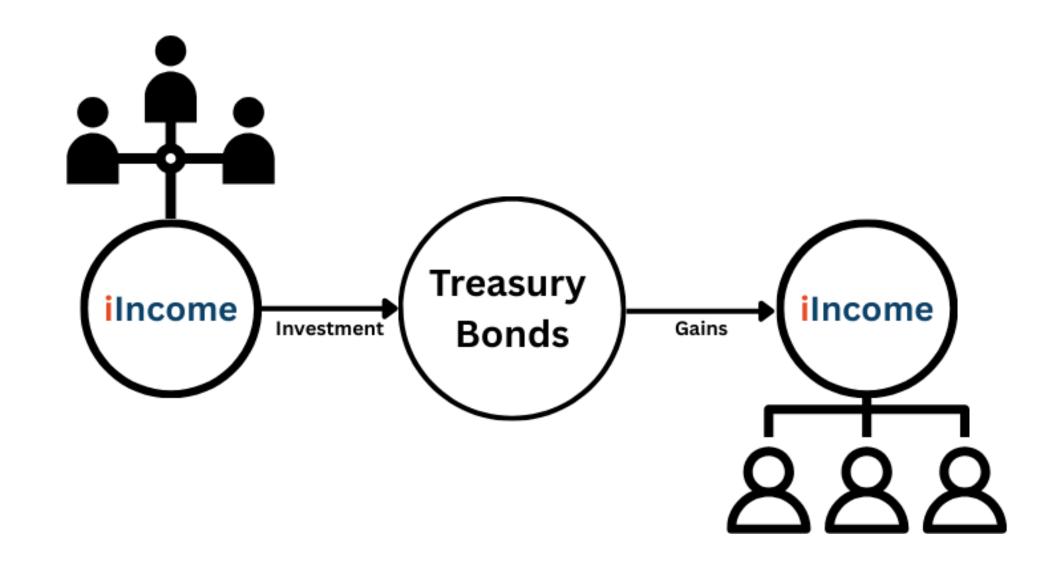
Starting from the month of August 2025, ilncome Fund will payout a portion of its gains made in July 2025 to its investors. This will be done monthly.

#### How it works:

All the Units that remained in the fund for the entire month will be entitled to the next payout. Any amounts subscribed or redeemed during the month will not qualify for the payout for that month.

The eligibility criteria for the payout requires maintaining a minimum threshold of **TZS 10,000,000** 

**Example 1:** Person A invested **TZS 20,000,000** on 30<sup>th</sup> June 2025. They were in the fund for the entire month of July and therefore the gains from **TZS 20,000,000** will be eligible for the payout to be made in August.



**Example 2:** Person B invested **TZS 20,000,000** on 30<sup>th</sup> June 2025. They **redeemed TZS 2,000,000** on 15<sup>th</sup> of July. They were in the fund for the entire month of July, however, only gains from **TZS 18,000,000** will be entitled to receive the payout in August. **Example 3:** Person C invested **TZS 20,000,000** on 30<sup>th</sup> June 2025. They **invested TZS 2,000,000** more on 15<sup>th</sup> of July He was in the fund for the entire month of July and will be entitled to the payment to be made in August, however, only gains from **TZS 20,000,000** will be entitled to receive the payout in Aug.

# **Performance Update**

	NAV	Since Inception Returns
<b>i</b> Cash	104.9915	4.99%
ilncome	105.6749	5.67%
<b>Growth</b>	113.5967	13.60%
Imaan 📳	122.5068	22.51%
Save FUND	105.1662	5.17%

As at 14<sup>th</sup> May 2025



# Why Invest in iFunds?

Liquidity: Easy Entry and Exit	All redemptions are carried out within 3 Working days.
Diversifying of your portfolio	The funds hold a much wider array of investment securities
Customer's safety net	The funds are regulated by the Capital Markets and Secu safeguarded by the Custodian/Trustee Bank which is NBC B
Investment management	Investments are professionally managed based on up-to-da
Switching from one fund to another	Unit holders can switch funds without moving money of portfolio.
Minimum amount required	Minimum amount required is only 100,000/= with the excent 10,000,000/=
Fund reporting	Daily NAV is reported on our website and social med monthly statements and can also view their investment reflect their holdings and valuation.

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curities Authority (CMSA) and are Bank (Tier 1 Bank).

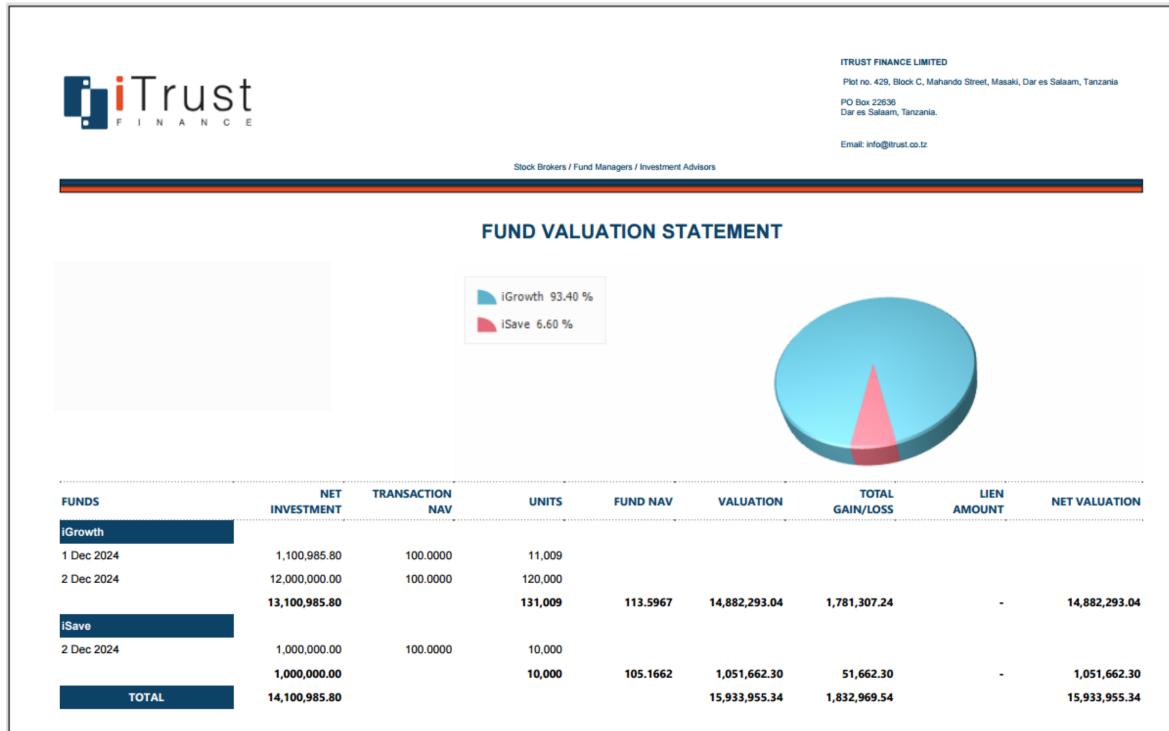
date market data

out and hence rebalancing their

ception of ilncome Fund which is

edia platforms, investors receive nt statements via the portal that

### **iFunds Monthly Statements**



All figures are in Tanzanian Shilling

All units are truncated

#### **VALUATION STATEMENT**

**Funds:** Each fund has its own section in the valuation Statement.

**Net Investments:** The Net investment line item represents the total principal amount invested.

Units: Upon Subscription units are allotted

**Fund NAV:** The fund NAV is the unit price of the Fund as at the date of the Statement.

**Gain/Loss:** This represents the amount that investments have generated in terms of returns.

**Net Valuation:** Represents the clients total holdings including the principal and the Gains/Loss.

# F I N A N C E

## **Portal Tutorial**

\*Presented on the call



# **THANK YOU**

## **CONTACT US**



+255 (0) 659 071 777



customerservice@itrust.co.tz



Plot no. 429, Mahando Street P.O. BOX 22636, Masaki, Dar es Salaam.

















**iTrust Finance** 

**iTrust Finance Limited** 

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